

Casey Hood

Professional experience	1983 – 2001– Present	Caltron Publications, Inc.	Los Gatos, CA
		President/Founder	
		<ul style="list-style-type: none">▪ Founded and successfully grew a service and manufacturing company. Ranked in the top twenty largest printing companies in Silicon Valley from 1988-2001. Proactive in identifying and resolving financial trends as the industry changed. Automated and integrated accounting, estimating, scheduling, WIP, job cost, and inventory using Microsoft SQL, Macola, Crystal Report and Programmed Solutions. Implemented internet enabled customer tracking of specific jobs and inventory. Strengths include strategic financial planning, P&L management, all accounting functions, controlling costs, increasing profitability, increasing productivity, bank negotiations and relations, taxation, environmental regulation, HR, employee incentives, 401-k/profit sharing and team leadership. Sold the company production printing operations in 2001. Temp non-employee contract work since 2001.	
	1980 – 1983	AM International	Denver, CO/Santa Clara, CA
		Sales Associate/Sales Executive	
		<ul style="list-style-type: none">▪ Received 18 months of equipment utilization and training in Denver, CO along with three combined weeks of sales school training in Mt. Prospect, IL for this Fortune 500 equipment manufacturer. Transferred to Santa Clara, CA as Sales Executive.	
Education	1978 – 1980	University of Nebraska	Lincoln, NE
	1976 – 1978	Mid Plains Community College	North Platte, NE
		<ul style="list-style-type: none">▪ Bachelors of Science Business Administration (BSBA)▪ Associate of Arts Degree (AA)	
Personal	Worked full time for Union Pacific Railroad and Lincoln/Duncan Aviation to simultaneous put myself though college in 4 years after high school. Grew up on a ranch in North Platte, Nebraska.		
Professional membership	TEC – The Executive Committee – Seven years		
Community activities	Angel Flight – Command Pilot (2001-present) providing free aircraft transportation to medical treatment for people who cannot afford public transportation; Distinguished Pilot Northern California Wing.		
References	Judy Wilson – President Wilco Wire (510) 249-9002 Tom Schneider – President Vinotheque (800) 343-9463		
Objective	To use my analytical and management skills in finance and operations. Available on temporary non-employee contract.		